

AMS MARINE SERVICES PVT. LTD.

-An ISO 9001-2008 Certified Company

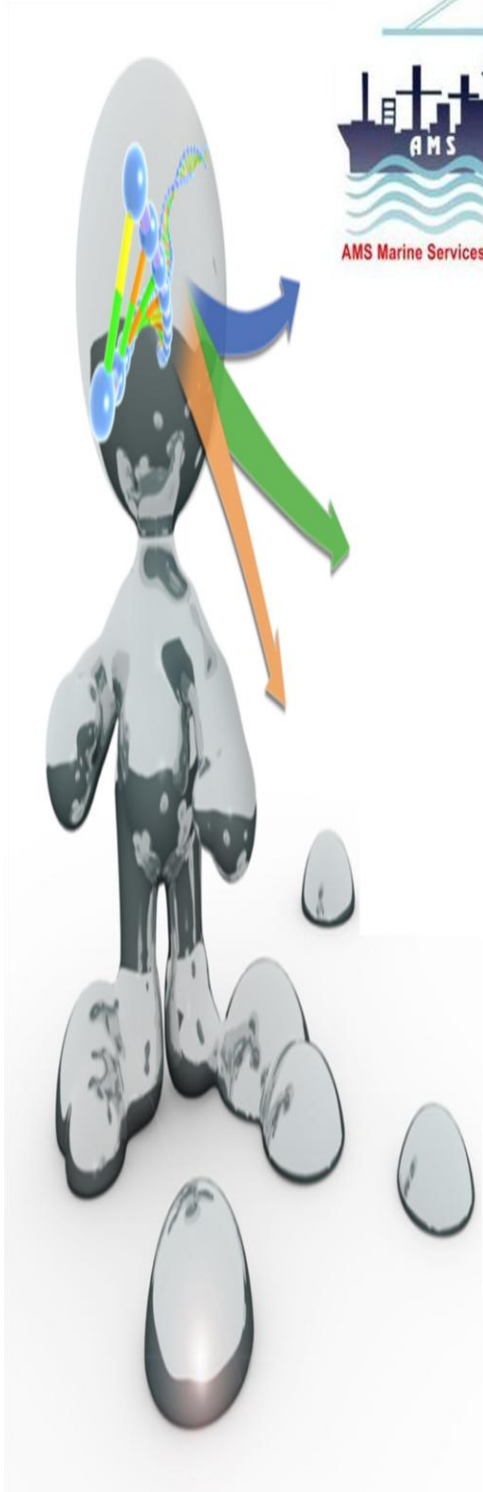


Presented to :-

**“OUR PROFESSIONAL COMPETENCE,
YOUR BUSINESS ADVANTAGE.”**

Presenter :-

DIRECTOR'S PROFILE



An initiative of Mr. **Sunil Dutt Goswami**

Qualified Chief Engineer with a tremendous experience at sea with very strong shore interface.

- ❖ Like to work with a positive attitude, strong & respect for neighbour attitude.
- ❖ Have specilaized in Gas turbine, Motor, Oil & Chemical tankers.
- ❖ Worked at sea in oil and chemical tankers of shell London & various Companies in the capacity of Chief Engineer, also worked as a superintendent of engineers with a tanker company in Malaysia based at Kualalumpur.
- ❖ Has been Guest faculty with no. of Marine Academies in India.



ABOUT AMS





PARTNERING BENEFITS



One stop Engineering Solutions &
Pioneer electromechanical contractor
in ship building.



Qualified & Experienced
manpower



Special Onsite & Offsite
Training provided to our
staff



24X7 Onsite Helpdesk
for any site related
query/ complain

Very Strong & Effective
Vendor Mgt & Network



100% Compliant
Company in all respect





PARTNERING BENEFITS

- Access to Top Management **24 x 7**
- 3 Layer Monitoring
 - Site
 - Back Office
 - Helpdesk
- Experts Support Available
- Automation / Software based monitoring
- Direct Employment of staff - COST BENEFITS
- **100%** Compliance of Statutory Requirement / Regulatory bodies
- **ISO 9001: 2008** Certified
- Extensive Process Orientation
- Training / Re-training / Evaluation of Effectiveness
- EHS Policy
- Expertise with Strong Engineering Marine Background Experience



AREAS OF EXPERTISE

➤ **Electrical projects**

- Designing
- Installation
- Commissioning

➤ **Mechanical projects**

- Designing
- Installation
- Commissioning.

➤ **Fabrication work and piping work includes**

- SS piping work
- MS piping work
- Copper piping work
- MS structural fabrication work

➤ **Main Engine & all other aux. machineries includes**

- Gas turbines
- B&W marine engines
- Sulzur marine engines
- Marine Boilers (include Main engine high pressure boilers)
- Aux engines of various makes
- Associated pumps, compressors & other aux machineries of various makes.
- Cranes

➤ **Automation & control solutions including trouble shooting, repairs & maintenance**

➤ **Break down & planned preventive Maintenance**

- Technical management
- Quality assessment
- Planned maintenance
- Risk management.
- Operations
- Repairs.
- Training.

➤ **Dry Docks/Ship building**

- Heavy Fabrication
- Equipment installation onboard.
- Hydraulics, Pneumatics, Insulation
- Inspection
- Scaffolding & Staging support
- Blasting & painting
- Spare parts supply
- Marine ship management

GEOGRAPHICAL SPREAD OF AMS MARINE

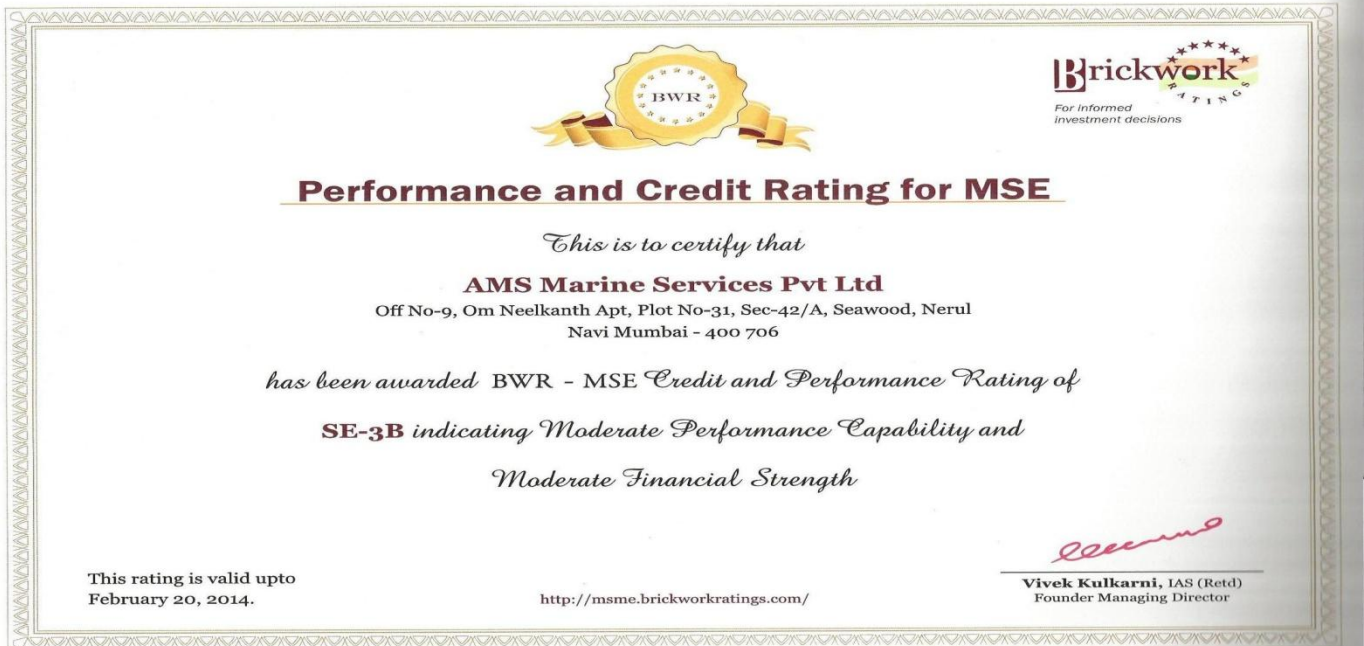


Corporate Head Office:
104, Royal Palace,
Plot No. 11, Sector- 2,
Kharghar, Navi Mumbai
Pin No.- 410 210.





PERFORMANCE & CREDIT RATING



LIST OF OUR PROMINENT CLIENTELE, WHOM WE SERVED:



THE GREAT EASTERN
SHIPPING CO. LTD.



GREAT OFFSHORE



Hiranandani
Hospital



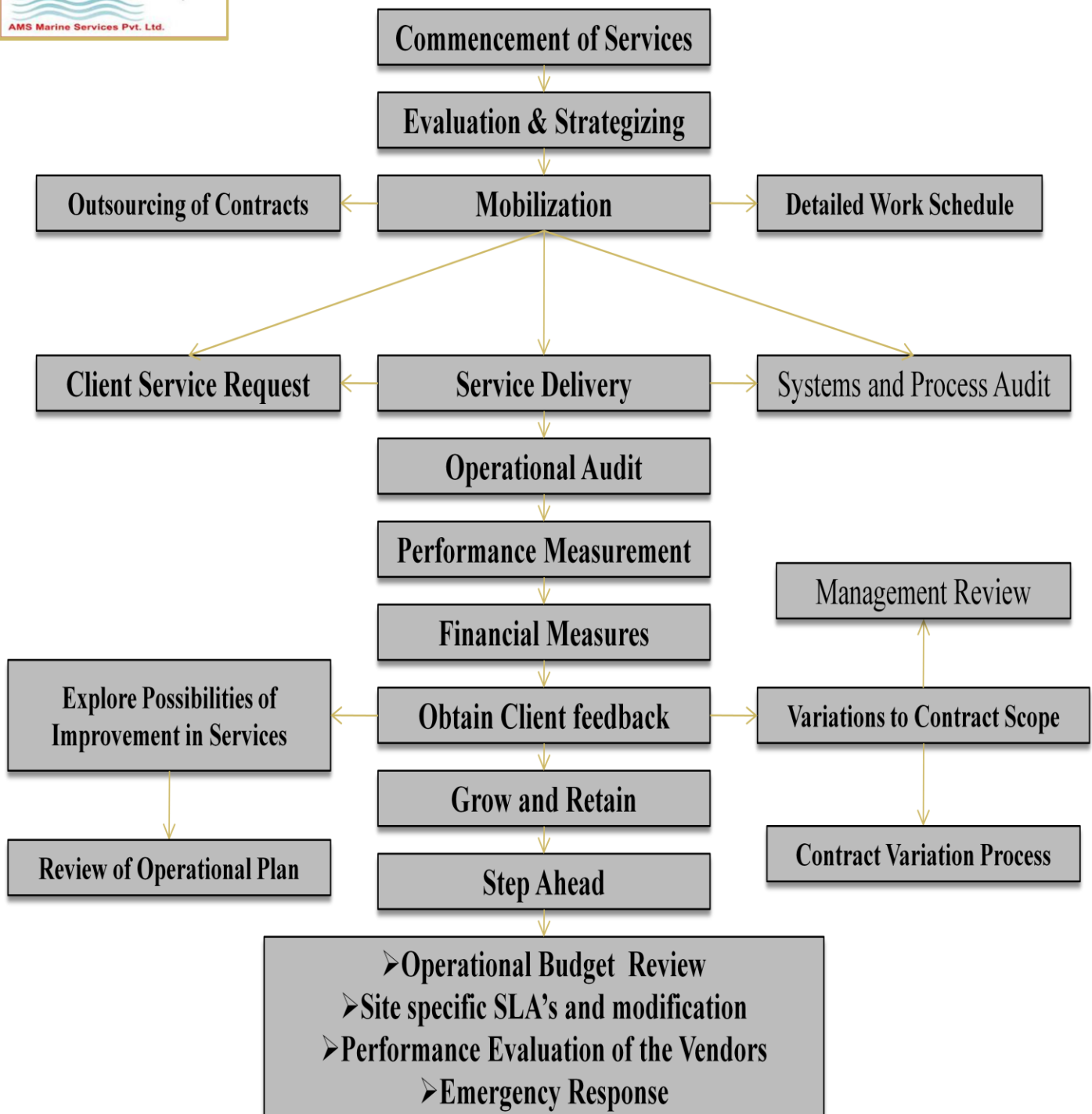
شركة ناقلات كيبيل للأعمال البحرية المحدودة
Nakilat - Keppel Offshore & Marine Ltd



Note:-The Logo's indicated here are intellectual property of the respective clients and only shown here to indicate company names.



SERVICE DELIVERY STRUCTURE





TRAINING & INDUCTION CAPABILITIES

➤ **Induction Process :**

- ✓ Company Induction
- ✓ Statutory Compliance & Policy information Sharing (PF, ESIC, Leave Policy, Banking, Code of Conduct, Police Verification)
- ✓ General EHS Information

➤ **Training of staff & technicians :**

- ✓ Classroom training
- ✓ Onsite Training
- ✓ Safety Training
- ✓ On Job Training
- ✓ We have our training centre located at Navi Mumbai, besides on site training spaces.

➤ **Training Faculty :** Trainings are conducted by experienced Engineers & Professionals from Marine Industry.

➤ **Training Matrix :**

- ✓ 4 days orientation Training



RESPONSE TO INCIDENT & ESCALATION PROCESS

▶ Response to Incident / Alarm :

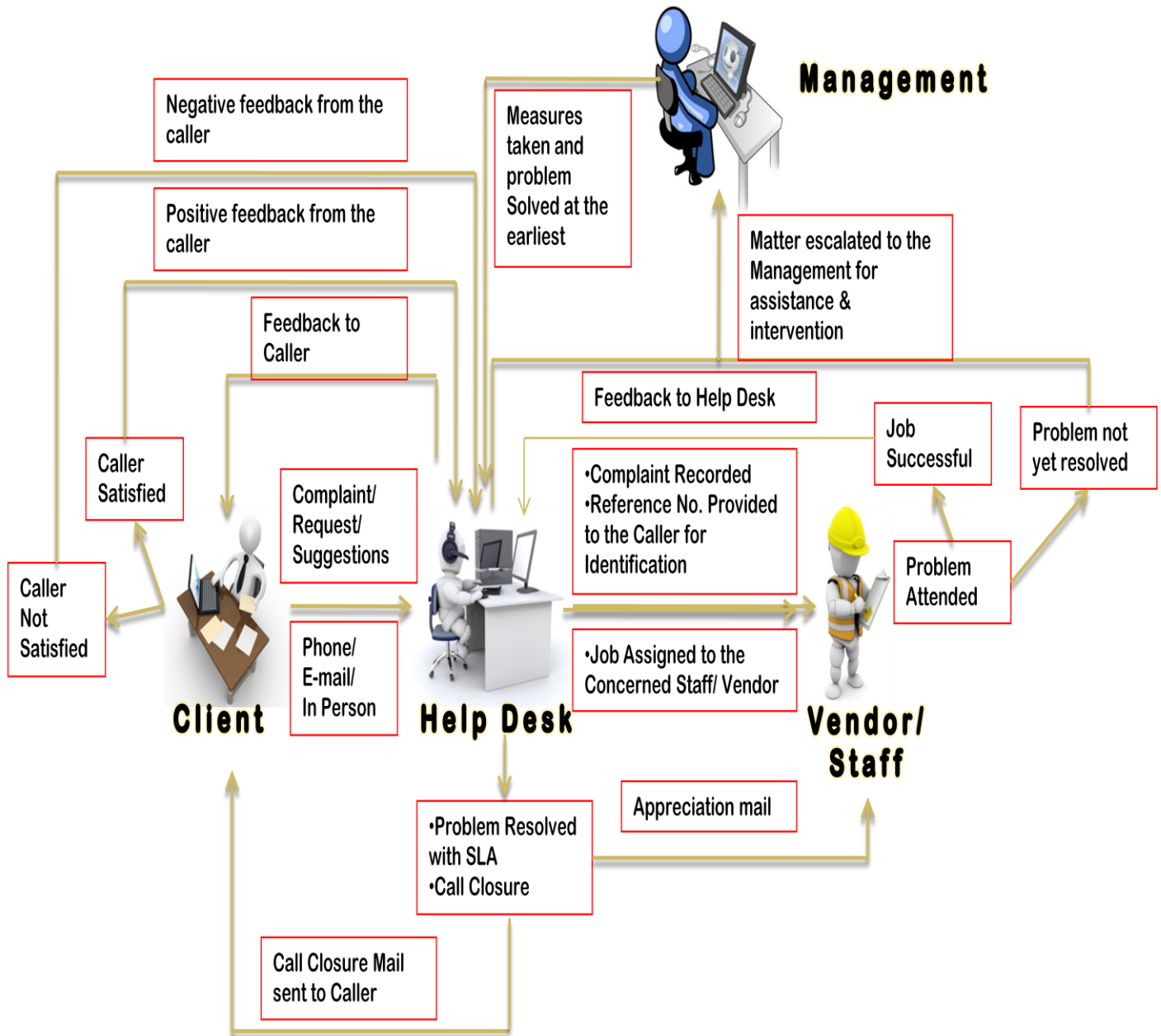
- ✓ Incident Reporting Process & Action

▶ Organizational Escalation Matrix :

- ✓ Escalation Matrix



STANDARD PROCESS





PERIODIC MIS, REPORTS & DOCUMENTS

➤ **Operation / Maintenance record keeping**

- ✓ Maintenance Register
- ✓ Daily status reports (DSRs)
- ✓ Scope of Work
- ✓ Site Details
- ✓ Material Requisition Book
- ✓ Emergency Requisition Book
- ✓ Service reports file.
- ✓ Escalation matrix.
- ✓ Incident report file.
- ✓ DSR report file.
- ✓ History cards.
- ✓ Cooling water log

➤ **General record keeping**

- ✓ Log Book
- ✓ Complaint Register / Help desk / VMS system.
- ✓ Muster Register
- ✓ Placement Register (if more than 10 staff)
- ✓ Lost & Found Book
- ✓ Back ground checks.



QUALITY OBJECTIVE

Our objective : Reduce Attrition Rate to 10% Annually

- ✓ Endeavour To Ensure Safety and Good Health of our Employees
- ✓ Onsite training, On-job training and Re-training programs for our Employees
- ✓ Has A Well Documented EHS Process & Implementation Practice
 - ✓ Injury Prevention
 - ✓ Risk Management
 - ✓ Report of Unsafe Conditions



OUR INITIATIVES & APPROACH

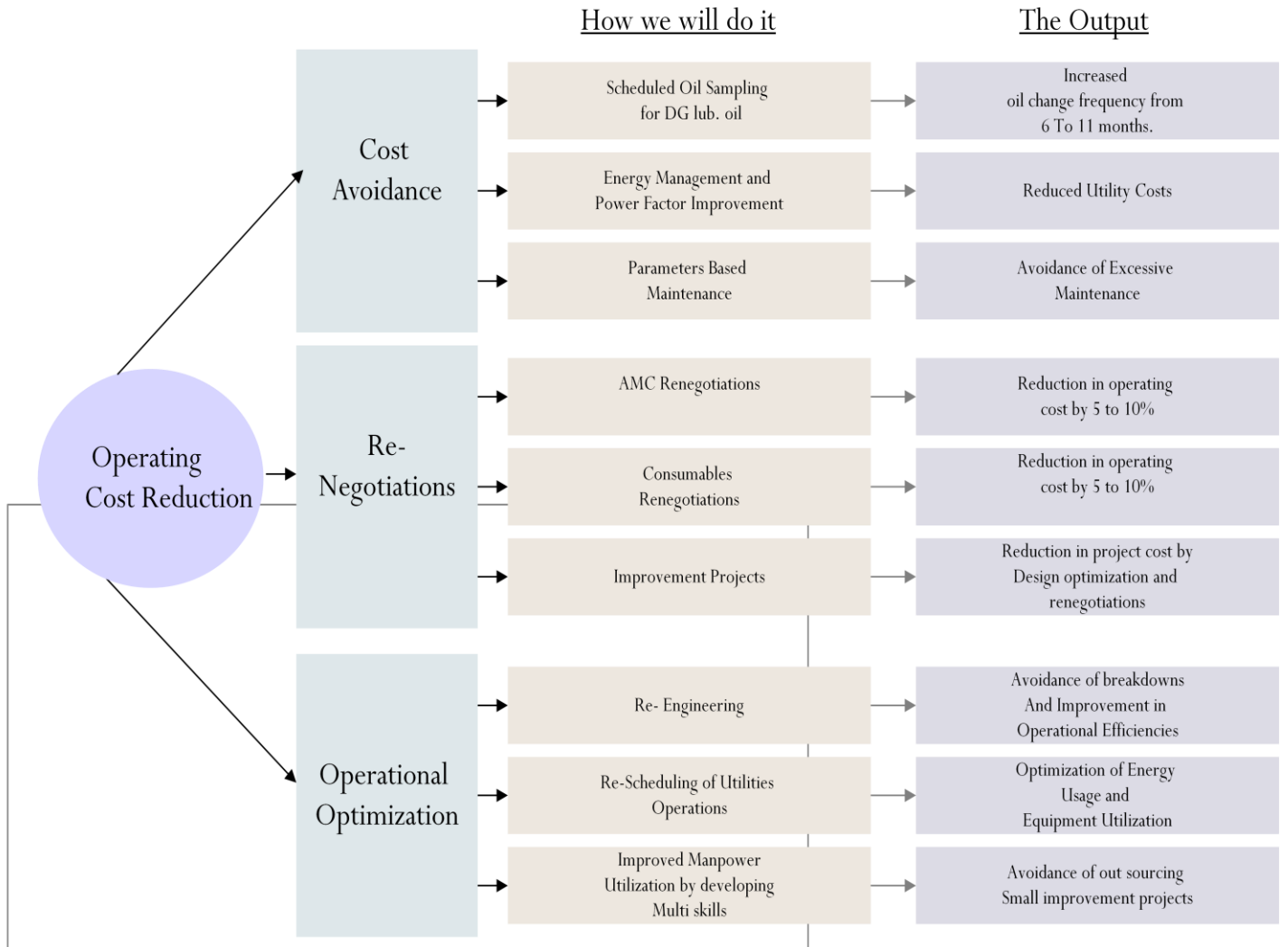
- ▶ **Client Satisfaction Survey**
Every Quarterly
- ▶ **Performance Evaluation**
Half Yearly
- ▶ **Employee Engagement Programs**
 - ✓ Communications activities
 - ✓ Rewards & Recognition schemes
 - ✓ Activities to build the organizational culture
 - ✓ Team building activities
 - ✓ Leadership development activities
 - ✓ Employee Referral Schemes

Company's Awards/ Rewards ceremony is conducted half yearly for our site employees.





COST REDUCTION STRATEGY





COST ADVANTAGE BENEFITS

- ✓ No. of Staff quality over quantity
 - ✓ Cost Economy
 - ✓ Value Add
 - ✓ Volume Required
 - ✓ Payment in 15 Days as per RFP Assurance
 - ✓ Long Term Relationship
- ✓ Resources Availability
 - ✓ We pay in Time to our staffs, vendors.
 - ✓ Level of Expertise at site
 - ✓ We Endeavour to retain Employees at site.



AMS FEE STRUCTURE MODEL

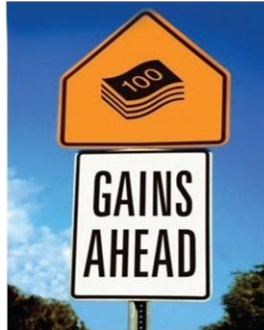
- % on Total Operating Cost
- Fixed Fees
- % on Resources + % on Pass Through
- Rate per Shift Managed
- Service Debits & Credits (SLA Based)

AMS is flexible with any of the above stated Management Fee model.





VALUE PROPOSITIONS



Value propositions

Quality Management System



Helpdesk Management



Measurable Services



Budgeting & Benchmarking



Energy Management / Sustainability



Seamless Transition

